

JACQUELINE LEE

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WORK EXPERIENCE

AI Solutions Engineer, Enterprise Accounts	San Francisco, CA
IBM	09/2023 -10/2025
<ul style="list-style-type: none">Drove \$9M+ in deployment and \$2.4M+ across technology and retail Fortune 500 accounts by serving as clients' trusted advisor, delivering client demos and presentations, and developing proofs of concept.Owned technical qualification process from initial client outreach and discovery sessions to demos and PoC's for Gen AI, AI Governance, and AI Automation technologies, identifying \$2M+ in sales opportunities.Built and demoed AI agent POC with custom integrations and tools (prompt engineering, Python, APIs) for large tech company, incorporating client requirements and leading to \$200K+ in SaaS deployment.Guided client through product testing of Gen AI platform for LLM-as-a-judge use case by configuring cloud platform, managing usage analytics, and creating tailored technical documentation and sample code.Hosted client sessions with Client Partners, Product Management, and Support to introduce new use cases and product features, expanding Automation product footprint to 30% of \$XM ELA and achieving 105% attainment.	
Software Engineer Intern	Remote
BallerTV	06/2022 - 08/2022
<ul style="list-style-type: none">Built scalable data pipeline (Ruby, React) to clean, extract, and calculate statistics for 1 million games with Generative AI API (pre GPT-3.5) integration to create custom headlines and improve customer experience.Designed SQL dashboards empowering data-driven decision-making for leaders around travel costs.Automated workflow with APIs and Ruby on Rails to message contractors about schedule changes.	
Data Science Intern	Remote
TE Connectivity	06/2021 - 06/2022
<ul style="list-style-type: none">Analyzed deep learning forecast model results (Python) with sales data to recommend adoption strategy and show business value of AI-powered cost-saving forecasting in presentations for C-suite executives.Developed Python automated fuzzy matching algorithm that improved accuracy by 50%, was adopted on 2 projects used by 5 departments, and maps predictions to actual sales for marketing campaign tracking.Implemented statistical randomization methodology (Python) for A/B testing, reducing manual labor.	
Fellow	San Francisco, CA
Bessemer Venture Partners	2022 - Present
<ul style="list-style-type: none">1 of 20 fellows chosen out of 2,000+ applications and 60+ finalists; portfolio company directly reached out.Studied entrepreneurship with founders and product leaders in venture capital and startups.	

EDUCATION

Bachelor of Science, Data Science; Minor in Economics, Minor in Business	La Jolla, CA
UC San Diego	Graduated: 2023
<ul style="list-style-type: none">GPA: 3.957 Honors: Magna Cum Laude, Provost's Honors 10/10 QuartersCourses: Deep Learning, Machine Learning (Python), Practice of Data Science, Data Management (SQL), Fairness in AI, Systems for Big Data (Spark, AWS), Data Structures and Algorithms (Java, Python)	

SKILLS

Coding and Scripting: Python, SQL, Ruby, JavaScript, Bash

AI: AI Agents, AI Governance and Evaluation, Prompt Engineering, ML Model Development

Technical: AWS (Certified Cloud Practitioner), REST APIs, Docker, Git, IBM Cloud

Customer Facing: Technical Demos, Client Discovery, Pre- and Post-Sales Support, Account Management